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CONTEXT OF THE ORGANIZATION

Date prepared: January 05, 2017

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| INTERESTED PARTIES | NEEDS/EXPECTATIONS | ISSUES INTERNAL/EXTERNAL | RISK/ OPPORTUNITY |
|--------------------|---|---|--|
| 1. Concessionaires | Potable, Reliable and adequate supply of water | -Insufficient supply of water (Internal) | Risk Risk Risk Risk Risk Risk |
| | Immediate Repairs/Actions on complaints (Service Request) | -contaminated water (Internal) - increased on non-revenue water (Internal) - low water pressure/ no water in affected areas (Internal) -fittings needed not available on stock (Internal) | Risk Risk Risk Risk |

| | Immediate installation of New Service Connection | -availability of jackhammer for concrete breaking (Internal) -leak repair is prioritized (Internal) -breakdown of compressor for jackhammer -insufficient supply of water(Internal) -wrong assessment of materials/fittings (Internal) | Risk Risk Risk Risk |
|--|--|---|--|
| 2. Employees Production and Engineering Personnel | -Good working conditions | No harmonious relationships within the employees(Internal) No harmonious relationship with the concessionaires/ threat (External) -Non-performing Employees (Internal) | Risk Risk Risk |
| | -Higher salaries & Benefits (e.g. night differential & Hazard Pay) Provision of safety gears & gadgets Service Vehicle for Production Service Vehicle for CRM | Disallowances (External) No night differential/ Hazard pay (External) Grass Cutting in all pump Stations(Internal) Transporting materials from one area to another | Risk Opportunity Opportunity Opportunity |

| Commercial Division Personnel | Immediate Actions on complaints/ service requests | -Insufficient supply of water (Internal) - Saline water (Internal) - Additional sources of water (Internal) - contaminated water (Internal) - increased on non-revenue water (Internal) - low water pressure/ no water in affected areas (Internal) - fittings needed not available on stock (Internal) | Risk Risk Risk Risk Risk Risk |
|-----------------------------------|---|---|--|
| Administrative Division Personnel | Accomplished Request for Issuance of materials/fittings | -materials/ fittings are out of stock(Internal) - Request for purchase of materials/ fittings when there is only 15% left on stock (Internal) - Incomplete issuance of materials/ fittings(Internal) | Risk Opportunity Risk |

| 3. Local Government/ Barangay Officials | Immediate restoration of Concrete Roads (Municipal & Barangay) | -by-stander is prone to accident(External) - sudden breakdown of service vehicle(Internal) -major leak repair is a priority (Internal) | Risk Risk Risk |
|--|--|--|-------------------------------------|
| 4. Meralco | Prompt payment | Voltage fluctuation (External) Power Singe Phasing(External) Scheduled Power Interruption (with notice) (External) Power Interruption without prior notice (External) | Risk Risk Opportunity Risk |

DIVISION/SECTION: PRODUCTION & ENGINEERING

